

Professional & Enterprise comparison



	Dynamics 365 for Sales Professional	Dynamics 365 for Sales Enterprise	Microsoft Relationship Sales
Unlimited users	✓	✓	✓
Sales execution			
• Lead and opportunity management	✓	✓	✓
• Marketing lists, quick campaigns		✓	✓
• Products, price lists, product bundles	✓	✓	✓
• Quotes, orders, invoices	✓	✓	✓
• CPQ and data enrichment solution discovery	✓	✓	✓
• Live org charts	✓	✓	✓
• Sales playbooks		✓	✓
• Competitors, sales goals, territory management		✓	✓
• Product taxonomy, relationships, hierarchies	✓	✓	✓
• Cases	✓	✓	✓
• Partner relationship management		✓	✓

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	Dynamics 365 for Sales Professional	Dynamics 365 for Sales Enterprise	Microsoft Relationship Sales
Office 365 integration	✓	✓	✓
Gamification		✓	✓
Knowledge management		✓	✓
Embedded intelligence		✓	✓
Reporting and analysis			
<ul style="list-style-type: none"> Export to Excel, advanced analytics with separate Power BI license 	✓	✓	✓
<ul style="list-style-type: none"> Real-time sales reports and dashboards 	✓	✓	✓
Customization¹	Limited	Unlimited	Unlimited
Microsoft PowerApps		✓ P2	✓ P2
LinkedIn Sales Navigator			
<ul style="list-style-type: none"> Embedded Sales Navigator in Dynamics 365 for Sales 			✓
<ul style="list-style-type: none"> Activity sync from Sales Navigator 			✓
<ul style="list-style-type: none"> Accounts, leads, contacts saved to Sales Navigator 			✓
<ul style="list-style-type: none"> PointDrive 			✓
Dynamics 365 Sales Insights		Sold separately	Sold separately